



# The Latest News From OnQ

## The Software and the Process

QMSI starts development on electronic collection and distribution of field data to support quality as a key role in building production management. The initial development is for Tablet PCs, and their plan is to follow-on with development for PDAs and Smart Phones. Release of the Field Services module is expected this summer.

QMSI secures commitment from ENR 400 (Engineer News Record) Top Contractor to act as a Beta Test Site for software testing. The firm has used the OnQ process for years and currently has several projects underway with QMSI leading the team. The Beta Site efforts will provide QMSI valuable input into how contractors will use the software.

QMSI meets SAGE CRE in Portland, Oregon seeking insight on the value of putting the focus on quality in construction projects. Sage is a leader in innovative strategies to improve productivity on construction projects and felt quality has a significant effect on productivity. While innovations, such as BIM focus on quality in the planning phase, OnQ provides a potential solution for the construction phase.

QMSI presents at the Crucible\*. They come away with excellent ideas on how to revise their software development and business plans to appeal to potential investors. The investor panel and studio audience participation was stunning.

*\*The Crucible is a "venture luncheon" where an early-stage, high-impact entrepreneurial team is invited to pitch their business plan to a select panel of high-impact business (HIB) investors and a "studio audience" of HIB community members. The presentation is the same as a company would make when seeking to raise funds. The panel will be just as tough on the presenting team as they would be in a private meeting: no holds barred! After all, someone is asking to use their money.*

*The presenting team gets practice presenting to experienced investors and the audience gets to observe the investor/entrepreneur dialogue. It's about learning, networking and of course, lunch. It should be fun, too. Maybe even for the presenting company! The Crucible is sponsored by CFI (Council for Innovation), and more information can be found at [CFIportal.org](http://CFIportal.org).*

